

Job Title

Business Development Executive

Job Overview

We at Bizifier are looking for an energetic and result-driven Business Development Executive to join our team.

Responsibilities & Duties

- Generate high quality leads that result in winning new projects and account
- Successfully manage the sales process from lead generation to conversion
- Write compelling business proposals, strategies & Presentations
- Prepare sales report and report to the Manager
- Accompany with line manager in the meetings
- Conduct market research, analyse and suggest ideas for creative marketing campaigns
- Developing, growing and supporting all aspects of the business sales cycle
- Achieve agreed revenue and margin targets

Key Skills

- Excellent understanding of Digital Marketing concepts and best practices
- Excellent communication and interpersonal skills
- Excellent Presentation skills

Qualifications

- Graduate or Postgraduate (preferably MBA)
- 0-1 years of experience as a Business Development Executive Or a passionate, trained fresher.

Preferred candidates will be:

- Fluent in spoken and written English
- Having achieved at least a Bachelor's Degree or higher with preference given to candidates with experience in Marketing and Sales
- Comfortable in a busy, outgoing environment with a high volume of outgoing communication (phone and email)
- Competitive, results oriented but also a team player
- Willing to take on board new ideas
- Willing to travel
- Energetic and naturally inquisitive

Send your CVs to HR@Bizifier.com